Level of Impact Focus

Describe your company's approach to creating positive impact.

This is an unweighted question that will not impact your score and is asked only for research/benchmarking purposes.

- Creating positive social or environmental impact is not a focus for our business
- We occasionally think about the social and environmental impact of some aspects of our business, but not frequently.
- We frequently consider our social and environmental impact, but it isn’t a high priority in decision-making.
- We consistently incorporate social and environmental impact into decision-making because we consider it important to the success and profitability of our business.
- We treat our social and environmental impact as a primary measure of success for our business and prioritize it even in cases where it may not drive profitability.

Points Available: 0.00

Mission Statement Characteristics

Does your company's formal, written corporate mission statement include any of the following?

A formal written corporate mission statement is one that is either publicly facing or formally shared with the employees of the company. Please check all that apply.

- No social or environmental commitment
- A general commitment to social or environmental responsibility (e.g. to conserve the environment)
- A commitment to a specific positive social impact (e.g. poverty alleviation, sustainable economic development)
- A commitment to a specific positive environmental impact (e.g. reducing waste sent to landfills through upcycled products)
- A commitment to serve a target beneficiary group in need (e.g. low-income customers, smallholder farmers)
- We have no written mission statement

Points Earned: 0.75 of 0.75

Mission Statement

Please share the text of your formal mission statement here.

Please share the text of your formal mission statement here. The firm was established

Points Available: 0.00
Social and Environmental Decision-Making

How does your company integrate social and environmental performance into decision-making?

Your answers determine which future questions in the assessment are applicable to your company.

- Employee training that includes social or environmental issues material to our company or its mission
- Manager roles with job descriptions that explicitly incorporate social and environmental performance
- Performance reviews that formally incorporate social and environmental issues
- Compensation and job descriptions of executive team members that include social and environmental performance
- Board of Directors review of social and environmental performance
- We measure our externalities in monetary terms and incorporate them into our financial balances
- Other - please describe
- None of the above

Points Earned: 1.20 of 1.50

Stakeholder Engagement

Has your company done any of the following to engage stakeholders about your social and environmental performance?

- We have an advisory board that includes stakeholder representation
- We have a formal stakeholder engagement plan or policy that includes identification of relevant stakeholder groups
- We have created mechanisms to identify and engage traditionally underrepresented stakeholder groups or demographics
- We have formal and regular processes in place to gather information from stakeholders (focus groups, surveys, community meetings, etc.)
- We have formal procedures to address results from stakeholder engagement, with a designated individual or team responsible for appropriate follow ups.
- We report the results of stakeholder engagement on social and environmental performance to the highest level of oversight in the company, such as the Board
- We publicly report on stakeholder engagement mechanisms and results
- Other - please describe
- No formal stakeholder engagement

Points Earned: 0.75 of 0.75

Social/Environmental Key Performance Indicators

Are there key performance indicators (KPIs) or metrics that your company tracks at least annually to determine if you are meeting your social or environmental objectives?

- We measure KPIs/metrics or outputs that we have identified and defined in order to determine if we are achieving our social and environmental objectives
- We measure social and environmental outcomes over time (examples: 3rd-party impact assessments, progress out of poverty indexing, beneficiary outcome surveys, etc.)
- We don't track key social or environmental performance indicators

Points Earned: 0.75 of 1.50

Ethics & Transparency
Governance Structures

What is the company's highest level of corporate oversight?

- Owner or Manager Governed (including Board of Directors with only owners/ executives)
- Management, Executive Committee, or Democratic Governance
- Non-Fiduciary Advisory Board
- Board of Directors (with at least one member who is not an executive or owner of the company)

Points Earned: 0.26 of 1.06

Internal Good Governance

How does your company support internal management and good governance?

- We have a formal organizational chart outlining the management and reporting structure of the company
- We have written job descriptions for all employees outlining responsibilities and decision-making authority
- We have management team meetings to plan strategy or make operational decisions
- Other - please describe
- None of the above

Points Earned: 0.56 of 1.06

Ethics Policies and Practices

What practices does your company have in place to promote ethical decision-making and prevent corruption?

- A written Code of Ethics
- A written whistleblower policy
- We have created internal financial controls
- We have conducted an ethics-focused risk assessment in the last two years
- Other (please describe)
- None of the above

Points Earned: 0.53 of 1.06

Reviewed / Audited Financials

Does the company produce financials that are reviewed or audited by the Board, other formal governing body, or independent third party?

- Yes
- No

Points Available: 1.06
Company Transparency

What information does the company make publicly available and transparent?

Your answers determine which future questions in the assessment are applicable to your company.

- Beneficial ownership of the company
- Financial performance (must be transparent to employees at minimum)
- Social and environmental performance (e.g. impact reports)
- Membership of the Board of Directors
- None of the above

Points Earned: 0.79 of 1.06

Financial Transparency with Employees

How does your company formally share financial information with full-time employees?

Exclude compensation data. Please check all that apply.

- We have no formal documented process to share financial information with employees
- Our company discloses all financial information (except salary info) at least yearly
- Our company discloses all financial information (except salary info) at least quarterly
- In addition to sharing financials, our company also has an intentional education program around shared financials
- In addition to sharing financials with employees, our company publicly reports its financial statements

Points Earned: 0.53 of 1.06

Impact Reporting

Does your company publicly share information on your social or environmental performance on an annual basis?

- We provide descriptions of our social and environmental programs and performance
- We voluntarily share social or environmental performance scorecards
- Specific quantifiable social or environmental indicators or outcomes are made public
- We set public targets and share progress to those targets
- We present information in a formal report that allows comparison to previous time periods
- Reporting information / structure is based on a comprehensive third party standard (ex. GRI or B Impact Assessment)
- A third party has validated / assured the accuracy of the information reported
- Impact reporting is integrated with financial reporting
- We don’t report publicly on social or environmental performance

Points Earned: 0.79 of 1.06

Governance Metrics

This section asks for your company to provide important financial information that will be referenced later in the assessment.
Last Fiscal Year

On what date did your last fiscal year end?

If your company has not yet completed its first fiscal year, please put your anticipated fiscal year end date.

On what date did your last fiscal year end? **December 31st, 2019**

*Points Available: 0.00*
Reporting Currency

Select your reporting currency
US Dollar - USD
Euro - EUR
Australian Dollar - AUD
Canadian Dollar - CAD
Danish Krone - DKK
Hong Kong Dollar - HKD
Iceland Krona - ISK
New Israeli Shekel - ILS
New Zealand Dollar - NZD
Norwegian Krone - NOK
British Pound - GBP
Singapore Dollar - SGD
Swedish Krona - SEK
Swiss Franc - CHF
Yen - JPY
Zloty - PLN
Afghani - AFN
Algerian Dinar - DZD
Argentine Peso - ARS
Armenian Dram - AMD
Aruban Guilder - AWG
Azerbaijani Manat - AZN
Bahamian Dollar - BSD
Bahraini Dinar - BHD
Baht - THB
Balboa - PAB
Barbados Dollar - BBD
Belarussian Ruble - BYR
Belize Dollar - BZD
Bermudian Dollar - BMD
Bolivar Fuerte - VEF
Boliviano - BOB
Brazilian Real - BRL
Brunei Dollar - BND
Bulgarian Lev - BGN
Burundian Franc - BIF
Cape Verde Escudo - CVE
Cayman Islands Dollar - KYD
Cedi - GHS
CFA Franc BCEAO - XOF
CFA Franc BEAC - XAF
CFP Franc - XPF
Chilean Peso - CLP
Colombian Peso - COP
Comoros Franc - KMF
Congoese Franc - CDF
Convertible Marks - BAM
Nicaraguan Cordoba - NIO
Points Available: 0.00

ReRevenue Year Before Last

Total Earned Revenue

From the fiscal year before last

If your company has not yet completed its first fiscal year, please put $0

☐ We do not track this

Points Available: 0.00

ReRevenue Last Year

Total Earned Revenue

From the last fiscal year

This question will be used for scored calculation questions later in the assessment. Please complete for accurate scoring. If your company has not yet completed its first fiscal year, please put $0

☐ We do not track this

Points Available: 0.00
Net Income Last Year

Net Income
From the last fiscal year
If your company has not yet completed its first fiscal year, please put $0

Points Available: 0.00

Net Income Year Before Last

Net Income
From the fiscal year before last

Points Available: 0.00

Mission Locked- Impact Business Model 10.0

Recognizes corporate forms and amendments that preserve mission and/or considers stakeholders regardless of company ownership

Mission Lock
Separate from a mission statement, what has your company done to legally ensure that its social or environmental performance is a part of its decision-making over time, regardless of company ownership?

Signed a contract or Board resolution committing to adopting a legal form that requires consideration of all stakeholders (e.g. signed B Corp Agreement)

Adopted a specific legal entity or governance structure that preserves mission over time, but does not require consideration of all stakeholders in its decision-making (e.g. cooperative)

As a company wholly owned by another company that has not done so, amended corporate governing documents or adopted a legal entity or governance structure that requires consideration of all stakeholders in its decision-making (e.g. benefit corporation)

As an independent or publicly-owned business, amended corporate governing documents or adopted a legal entity or governance structure that requires consideration of all stakeholders in its decision-making (e.g. benefit corporation)

None of the above

Points Earned: 10.00 of 10.00

Workers
This section gives you a chance to articulate the qualifications for being considered a worker in the company before answering related questions.

**Majority Hourly vs. Salaried Workers**

Are the majority (greater than 50%) of your employees paid on a fixed salary or a daily or hourly wage?

This is a REQUIRED question that determines the set of additional questions your company will respond to regarding your employee impact.

- Fixed Salary
- Daily or hourly wage

*Points Available: 0.00*

**Use Of Contracted Labor**

Is any of your company's labor performed by subcontracted organizations or individuals, such as outsourced staffing services or independent contractors?

Your answers determine which future questions in the assessment are applicable to your company.

- Yes, some of our labor is contracted to third party subcontractors that manage staff on our behalf
- Yes, we hire individual independent contractors who are contracted to work 20+ hours per week for the company indefinitely, or for longer than a 6 month period
- While we utilize independent contractors, they do not work for us greater than 20 hours per week for longer than a 6 month period
- None of the above

*Points Available: 0.00*

**Independent Contractor Instructions**

For the remainder of the Workers section, you should consider independent contractors that work for the company 20+ hours per week over a 6+ month period as "employees" or "workers"

- Ok, I will consider all independent contractors that meet these specifications in my responses to the remaining questions in the Workers section.

*Points Available: 0.00*

**Workers Impact Business Model Introduction**

Is your company structured to benefit its employees in either of the following ways?

Your answers determine which future questions in the assessment are applicable to your company.

- Ownership structures that provide significant equity (>40%) and empowerment to all employees (e.g. employee-owned companies, cooperatives)
- Providing high quality jobs or professional development for individuals with chronic barriers to employment (workforce development programs)
- None of the above

*Points Available: 0.00*
Workers from Chronically Underemployed Populations

Are the workers hired through your workforce development program verified to be from chronically underemployed populations?

Your answers determine which future questions in the assessment are applicable to your company.

- Yes
- No

Points Available: 0.00

# of Full Time Workers

Number of Total Full-Time Workers

Current Total Full-Time Workers

- Current Total Full-Time Workers: 4
- We do not track this

Points Available: 0.00

# of Full Time Workers Last Year

Number of Total Full-Time Workers

Total full-time workers twelve months ago

- Total full-time workers twelve months ago: 3
- We do not track this

Points Available: 0.00

# of Part Time Workers

Number of Total Part-Time Workers

Current Total Part-Time Workers

- Current Total Part-Time Workers: 3
- We do not track this

Points Available: 0.00

# of Part Time Workers Last Year

Number of Total Part-Time Workers

Total part-time workers twelve months ago

- Total part-time workers twelve months ago: 3
- We do not track this

Points Available: 0.00
# of Temporary Workers

Number of Total Temporary Workers

Current Total Temporary Workers

- Current Total Temporary Workers: 0
- We do not track this

Points Available: 0.00

# of Temporary Workers Last Year

Number of Total Temporary Workers

Total temporary workers twelve months ago

- Total temporary workers twelve months ago: 0
- We do not track this

Points Available: 0.00

Financial Security

Operations: 10.4

Lowest Paid Wage

What is the company's lowest wage as calculated on an hourly basis?

Please exclude students and interns in this calculation.

- What is the company's lowest wage as calculated on an hourly basis?: [Blank]
- We do not track this

Points Available: 0.00

% of Employees Paid Individual Living Wage

What percentage of employees on an FTE (Full Time Equivalent) basis are paid at least the equivalent of a living wage for an individual?

Please exclude students and interns in this calculation.

- <75%
- 75-89%
- 90-99%
- 100%
- N/A

Points Earned: 3.20 of 3.20
% of Employees Paid Family Living Wage

What percentage of employees on an FTE (Full Time Equivalent) basis are paid at least the equivalent of a living wage for a family?

Please exclude students and interns in this calculation.

- <75%
- 75-89%
- 90-99%
- **100%**
- N/A

Points Earned: 3.20 of 3.20

% Above the Minimum Wage

What percentage above the legal minimum wage does your lowest-paid hourly employee earn?

- 0% - Lowest wage is equivalent to minimum wage
- 1-9%
- 10-29%
- 30-49%
- **50-75%**
- 75%+
- N/A - We do not employ hourly workers

Points Earned: 1.28 of 1.60

Compensation Policies and Practices

Does your company offer any of the following additional financial benefits to non-executive workers?

Your answers determine which future questions in the assessment are applicable to your company.

- [x] Cost of living adjustments that match inflation rates of the country
- [x] Bonuses or profit-sharing
- [ ] Employee ownership opportunities
- [ ] None of the above

Points Earned: 1.07 of 1.60
Employees Receiving a Bonus

What percentage of full-time and part-time employees, excluding founders and executives, received a monetary bonus in the last fiscal year?

- 0%
- 1-24%
- 25-49%
- 50-74%
- 75-99%
- 100%
- N/A

Points Available: 1.60

Significance of Bonuses

What was the equivalent percentage of profits that were distributed as bonuses to non-executive workers in the last fiscal year?

- No bonus payout, or no bonus plan
- 5% or less
- 5-10%
- 10-15%
- 15-20%
- >20%
- Bonuses were paid to non-executive workers, despite the company not earning a profit

Points Earned: 0.60 of 1.60

% Participation in Employee Ownership

What percentage of all full-time employees have been granted stock, stock options, or stock equivalents (including participation in an ESOP or other qualified ownership plans) in the company?

Select N/A if your company is a consumer/shared services cooperative, a producer cooperative or a nonprofit.

- 0%
- 1-24%
- 25-49%
- 50-74%
- 75-99%
- 100%
- N/A

Points Available: 1.60
Employee Retirement Plan

What kind of Employee Retirement Plan is available for all tenured workers at your company?

Retirement plans may include Pensions, Profit sharing, 401(k), etc.

- [x] Retirement plan is available with no company match
- [ ] Partial match of 4% or less
- [ ] Partial match greater than 4%
- [ ] Full match of 4% or less
- [ ] Full match greater than 4%
- [x] Plan includes Socially-Responsible Investing option
- [ ] Retirement plan is not available for all tenured workers

Points Earned: 0.80 of 1.60

Financial Services for Employees

What financial products, programs, or services does your company provide that help to meet financial health needs of hourly employees?

Check all that apply.

- [ ] Direct deposit
- [ ] Access to free or affordable banking services or payroll cards (e.g. free ATM debit card)
- [ ] Financial management tools or coaching
- [ ] Emergency or short-term savings programs
- [ ] Low-interest or interest-free loans
- [ ] Debt management, refinancing, or loan payment contributions
- [x] Employer match for deposits into savings accounts
- [x] Paychecks issued off-schedule on a need basis
- [ ] Tax preparation services
- [x] Other - please describe
- [ ] None of the above
- [ ] N/A - We do not employ hourly workers

Points Earned: 0.28 of 0.80

Health, Wellness, & Safety

2.6
Healthcare Plan

Your company’s healthcare plan available to all full-time workers includes:

Select all that apply.

- ☐ Coincidence of 80%+ covered by healthcare plan
- ☐ Company payment of 80%+ of individual premium
- ☐ Company payment of 80%+ of family coverage premium
- ☐ Out-of-pocket maximum for individual coverage of $2000 or less (net of company HSA or equivalent contribution)
- ☐ Annual deductible for individual coverage of $1000 or less (net of company HSA or equivalent contribution)
- ☑ Co-payment of $20 or less per primary care visit paid for by worker
- ☐ Prescription drug coverage wherein workers pay $10 or less for generic drugs, $30 or less for brand name drugs, and $50 or less for non-formulary drugs
- ☑ Explicit coverage of transgender-inclusive healthcare
- ☐ None of the above

Points Earned: 1.60 of 4.00

Healthcare Eligibility for Part Time Workers

When do part-time workers become eligible to participate in healthcare plans offered by your company?

If applicable, please select one answer indicating tenure requirements (answers 1-2), and one answer indicating weekly hour requirements (answers 3-4).

- ☑ Part-time workers are not eligible at time of hire, but become eligible to participate within their first 6 months of employment
- ☐ Part-time workers are eligible to participate at time of hire
- ☑ Part-time workers are only eligible if they work more than 20 hours a week
- ☐ Part-time workers are eligible even if they work less than 20 hours a week
- ☐ Part-time workers are not eligible to participate in company-sponsored insurance plans
- ☐ N/A - We don’t have part-time employees

Points Earned: 1.00 of 2.00

Workers Participating in Healthcare Plan

On an FTE basis, what percentage of your employees is enrolled in the healthcare coverage previously identified?

Select N/A if workers only receive health care through a national plan.

- ☐ <70%
- ☐ 70-79%
- ☐ 80-89%
- ☐ 90-99%
- ☐ 100%
- ☐ N/A

Points Available: 2.00
Supplementary Health Benefits

What additional benefits are offered to all full-time tenured workers?

☐ Dental insurance
☐ Short-term disability
☐ Long-term disability
☐ Structured account mechanism for qualified medical expenses (e.g. HSA, HRA, FSA)
☐ Domestic partner or civil union spousal benefits
☐ Life insurance
☐ No additional benefits
☐ Other - please describe

Points Available: 4.00

Career Development

Professional Development Policies and Practices

Does your company provide any of the following training opportunities to workers for professional development?

Your answers determine which future questions in the assessment are applicable to your company.

☐ We have a formal onboarding process for new employees
☑ We offered ongoing training on core job responsibilities to employees within the last year
☐ We have a policy to encourage internal promotions and hiring for advanced positions (e.g. posting job openings internally first)
☐ We provide cross-skills training for career advancements or transitions (e.g. management training for non-managers)
☐ We provide non-career-specific life-skill training (e.g. financial literacy, English as a Second Language)
☑ We facilitate or have an allocated budget for external professional development opportunities, (e.g. conference attendance, online trainings)
☑ We provide reimbursements or programs for intensive continuing education credentials (e.g. college degrees, professional licensures)
☐ None of the above

Points Earned: 0.95 of 1.50
Employee Review Process

Which of the following is included or applies to your company's formal process for providing performance feedback to employees?

Check all that apply.

- [ ] Process has a regular schedule and is conducted at least annually
- [ ] Peer and subordinate input
- [ ] Written guidance for career development
- [ ] Social and environmental goals
- [ ] Clearly-identified and achievable goals
- [ ] A 360-degree feedback process
- [ ] All tenured employees receive feedback
- [ ] None of the above

Points Earned: 3.00 of 3.00

Career Development (Salaried)

Skills-Based Training Participation

Excluding newly hired workers, what % of full-time and part-time workers received the following types of formal training during the last 12 months?

Skills-based training to advance core job responsibilities

- [ ] 0%
- [ ] 1-24%
- [ ] 25-49%
- [ ] 50-74%
- [ ] 75%+
- [ ] Don't know

Points Earned: 0.29 of 0.29

External Professional Development Participation

What percentage of full-time workers has participated in external professional development or lifelong learning opportunities in the past fiscal year?

Professional development should be paid for in advance, reimbursed or subsidized by the company.

- [ ] 0%
- [ ] 1-24%
- [ ] 25-49%
- [ ] 50-74%
- [ ] 75%+

Points Earned: 0.57 of 0.57
Subsidized Educational Opportunities

What percentage of full-time workers received advancement or reimbursement for continuing education opportunities in the last fiscal year?

Continuing education opportunities include GED, college credits, industry-recognized accreditation, etc.

- 0
- 1-5%
- 6-15%
- 15%+

Points Earned: 0.57 of 0.57

Engagement & Satisfaction

Employee Handbook Information

What is included in your company's written and accessible employee handbook?

- A non-discrimination statement
- An anti-harassment policy with reporting mechanisms, processes, and disciplinary procedures
- A statement on work hours
- Policies on pay and performance issues
- Policies on benefits, training and leave
- Grievance resolution process
- Disciplinary procedures and possible sanctions
- A neutrality statement regarding workers' right to bargain collectively and freedom of association
- Prohibition of child labor and forced or compulsory labor
- We have no written employee handbook

Points Available: 0.43

Paid Secondary Caregiver Leave

What secondary parental leave policies are available to your workers, either through your company or a government program?

Select all that apply, but only select one answer indicating the total amount of paid time equivalent (answers 2-4). See "Learn" for further instructions.

- Workers receive unpaid time off for secondary parental leave
- Workers receive up to 2 weeks (or full pay equivalent) paid leave
- Workers receive between 2 to 5 weeks (or full pay equivalent) paid leave
- Workers receive greater than 5 weeks (or full pay equivalent) paid leave
- Policy does not distinguish between primary and secondary caregiving, or provides equivalent time and pay to both
- No secondary caregiver leave is offered to employees

Points Earned: 0.87 of 0.87
**Supplementary Benefits**

What supplementary benefits are provided to a majority of non-managerial workers?

Including full time and part time employees. Please check all that apply.

- [ ] On-site childcare
- [ ] Off-site subsidized childcare
- [ ] Free or subsidized meals
- [x] Policy to support breastfeeding mothers
- [x] Other - please describe
- [ ] None of the above

*Points Earned: 1.30 of 1.73*

**Worker Empowerment**

How does your company engage and empower workers?

- [ ] We have formalized feedback and complaint mechanisms beyond direct reporting lines to address concerns and improve company practices
- [ ] We have processes in place to provide input from employees prior to operational and/or strategic policy or practice changes
- [ ] Employee complaint / input mechanisms are reviewed at least every other year, with input from employees themselves into the process
- [ ] Company tracks usage of input/feedback / complaint mechanisms and resolution / implementation rates
- [x] We have adopted open book management or self-management principles within the workplace
- [ ] Workers have opportunity to elect member(s) to the Board of Directors
- [x] Other - please describe
- [ ] None of the above

*Points Earned: 0.52 of 0.87*

**Surveying and Benchmarking Engagement and Attrition**

Does your company monitor and evaluate your worker satisfaction and engagement in any of the following ways?

Your answers determine which future questions in the assessment are applicable to your company.

- [ ] We calculate employee attrition rate
- [ ] We benchmark employee attrition rate to relevant benchmarks
- [x] We regularly (at least once a year) conduct employee satisfaction or engagement surveys
- [ ] We benchmark employee satisfaction to relevant industry benchmarks
- [ ] We disaggregate calculations based on different demographic groups to identify trends
- [ ] We outperform industry benchmarks on attrition
- [ ] We outperform industry benchmarks on satisfaction
- [ ] None of the above

*Points Earned: 0.22 of 0.87*
Employee Satisfaction

What percent of your employees are "Satisfied" or "Engaged"?

Select N/A if satisfaction or engagement is not formally surveyed.

- <65%
- 65-80%
- 81-90%
- 90%+
- N/A

Points Available: 1.73

Engagement & Satisfaction (Salaried)

Number of Paid Days Off

What is the annual minimum number of paid days off (including holidays) for full-time employees?

- 0-15 work days
- 16-22 work days
- 23-29 work days
- 30-35 work days
- 36+ work days

Points Available: 1.17

Paid Primary Caregiver Leave for Salary Workers

Which of the following describe the primary parental leave policies for salaried workers, either through the company or government program?

If applicable, please select one answer indicating total time off (answers 1-3), and one answer indicating fully paid time off (answers 4-7).

- Primary caregivers receive 4-12 weeks of time off for parental leave (including unpaid and paid leave)
- Primary caregivers receive 12 weeks to 6 months of time off for parental leave (including unpaid and paid leave)
- Primary caregivers receive 6 months or more of time off for parental leave (including unpaid and paid leave)
- 5-12 weeks of primary parental leave (or equivalent) is fully paid
- 12-18 weeks of primary parental leave (or equivalent) is fully paid
- 18-24 weeks of primary parental leave (or equivalent) is fully paid
- 24+ weeks of primary parental leave (or equivalent) is fully paid
- Primary caregivers receive less than 4 weeks off or no time off for parental leave

Points Earned: 0.47 of 1.17
Community

Community Impact Area Introduction

This section of the assessment identifies specific ways that a company’s business model may be designed to deliver a specific, material, positive impact for their community.

Community Oriented Impact Business Model

Does your company’s business model create a specific positive benefit for stakeholders such as charitable partners, vendors or suppliers in need, or your local community?

Your answers determine which future questions in the assessment are applicable to your company.

- [ ] Yes
- [ ] No

Points Available: 0.00
Community Oriented Business Models

Is your company structured to benefit community stakeholders in any of the following ways?

Your answers determine which future questions in the assessment are applicable to your company.

☐ A producer-owned cooperative structure in which suppliers share control and benefits of company operations (e.g. farmer cooperative, artisanal cooperative)
☐ Purchasing fair or direct trade to improve livelihoods for underserved groups in your supply chain
☐ A micro-distribution or micro-franchising model that provides economic opportunities to underserved groups
☐ A formal standing commitment to donate a significant portion of sales, profits, or ownership to charitable causes (>2% sales, >20% profits/ownership)
☐ A community-focused business model that supports and builds the economic vitality of local communities
☐ None of the above

Points Available: 0.00

Local Community Based Business

Is your company a community based business, focused on serving your local economy?

Your answers determine which future questions in the assessment are applicable to your company.

☐ Yes
☐ No

Points Available: 0.00

Local and Independently Owned

Is your company locally and independently owned?

Your answers determine which future questions in the assessment are applicable to your company.

☐ Yes
☐ No

Points Available: 0.00

Formal Local Community Business Model

Will your locally-focused practices be preserved regardless of company growth or scale through a formal commitment or the design of your business model?

Answering affirmatively will opt you into additional sections of the B Impact Assessment with more specific questions about this Impact Business Model.

☐ Yes
☐ No

Points Available: 0.00

Diversity, Equity, & Inclusion

5.2
Diverse Ownership and Leadership

Is your company majority-owned or -led by individuals from any of the following underrepresented groups?

Please select all that apply.

- ☐ Led by a woman
- ☐ Led by an individual from an underrepresented racial or ethnic minority
- ☐ Led by another underrepresented individual (veterans, LGBT, etc.)
- ☐ Majority owned by women
- ☐ Majority owned by individuals from underrepresented racial or ethnic minorities
- ☐ Majority owned by other underrepresented individuals (veterans, LGBT, etc.)
- ☑ None of the above

Points Available: 1.03

Creating and Managing Inclusive Work Environments

Which of the following practices does your company have in place around diversity, equity, and inclusion?

- ☑ We include a statement in all our job postings with a commitment to diversity, equity, and inclusion
- ☐ We conduct anonymous or "blind" reviews of applications or resumes without attaching names or identifiable characteristics
- ☐ We conduct analyses of our job description language and requirements to ensure they are inclusive and equitable
- ☑ We offer trainings for all employees on topics related to diversity, equity, and inclusion
- ☐ We have set specific, measurable diversity improvement goals
- ☑ We have conducted a pay equity analysis by gender, race/ethnicity, or other demographic factors and, if necessary, implemented equal compensation improvement plans or policies
- ☐ None of the above

Points Earned: 0.72 of 1.03

Measurement of Diversity

What attributes of a diverse workforce does your company track, either through anonymous surveys or other methods legal in your jurisdiction?

If collecting this type of demographic data is not legal in your jurisdiction, select None of the Above.

- ☐ Socioeconomic status (as determined by low income residence, education level, etc.)
- ☑ Race or ethnicity
- ☑ Gender
- ☑ Age
- ☐ Other - please describe
- ☐ None of the above

Points Earned: 0.78 of 1.03
Workers from Ethnic or Racial Minorities

What percentage of your workforce identifies as being from a racial or ethnic minority?

- 0%
- 1-9%
- 10-19%
- 20-29%
- 30%+
- Don't Know

Points Earned: 0.17 of 1.03

Women Workers

How many of your workers identify as women?

- 0%
- 1-9%
- 10-24%
- 25-39%
- 40-49%
- 50%+
- Don't know

Points Earned: 1.03 of 1.03

Age Diversity in Workforce

What percentage of your workforce is either under the age of twenty four or over the age of fifty?

- 0%
- 1-9%
- 10-19%
- 20-29%
- 30%+
- Don't Know

Points Earned: 0.17 of 1.03
High to Low Pay Ratio

What multiple is the highest compensated individual paid, inclusive of bonus, as compared to the lowest paid full-time worker?

- >20x
- 16-20x
- 11-15x
- 6-10x
- 1-5x

Points Earned: 1.03 of 1.03

Female Management

How many of your company managers identify as women?

- 0%
- 1-9%
- 10-24%
- 25-39%
- 40-49%
- 50%+
- Don't know
- N/A

Points Earned: 1.03 of 1.03

Management from Underrepresented Populations

How many of your company managers identify as from another underrepresented social group?

If collecting this type of demographic data is not legal in your jurisdiction, select Don't Know.

- 0%
- 1-9%
- 10-19%
- 20-29%
- 30%+
- Don't know

Points Available: 1.03
Supplier Diversity Policies or Programs

Does your company have any of the following policies or programs in place to promote diversity within your supply chain?

- We track diversity of ownership among our suppliers
- We have a policy to give preferences to suppliers with ownership from underrepresented populations
- We have formal targets to make a specific percentage of purchases from suppliers with diverse ownership
- We have a formal program to purchase and provide support to suppliers with diverse ownership
- None of the above
- N/A - Collecting supplier data or having preferential treatment policies is illegal in my country of operations

Points Earned: 0.26 of 0.52

Supplier Ownership Diversity

What percentage of your purchases were from companies that are majority-owned by women or individuals from underrepresented populations?

- 0%
- 1-9%
- 10-24%
- 25-39%
- 40-49%
- 50%
- 50%+
- Don't Know

Points Available: 1.03

Economic Impact

5.7

Geographic Structure and Scope

We realize that for companies with more than one office, the definition of local involvement is a more complicated one to answer. Please tell us a bit about the structure of your company geographically.

We realize that for companies with more than one office, the definition of local involvement is a more complicated one to answer. Please tell us a bit about the structure of your company geographically.

Points Available: 0.00
Job Growth Rate

How many of your company's full-time and part-time jobs were newly created over the last twelve months AND pay a living wage?

If there is no living wage data available for your country of operations, include new jobs that pay 10% or more above a minimum wage.

- 0% (no growth on a net basis)
- 1-24%
- 25-49%
- 50%+

Points Earned: 1.43 of 4.29

New Jobs Added Last Year

Number of full-time and part-time jobs that have been added to your company's payroll. Enter 0 if none or if your company has no workers.

Last twelve months:

- Last twelve months: 1
- We do not track this

Points Available: 0.00

Non-accredited Investor Ownership

What percentage of the company is owned by individuals who would qualify as non-accredited investors?

- 0%
- 1-9%
- 10-24%
- 25-49%
- 50%+
- Don't know

Points Earned: 2.14 of 2.14

Local Ownership

Is the majority (over 50%) of the company's ownership located locally to at least two-thirds of the company's workforce?

- Yes
- No
- Don't know

Points Earned: 2.14 of 2.14
Spending on Local Suppliers

What percentage of your company's expenses (excluding labor) was spent with independent suppliers local to the company's headquarters or relevant facilities in the last fiscal year?

- <20%
- 20-39%
- 40-59%
- 60%+
- Don't know

*Points Available: 2.14*

Impactful Banking Services

What characteristics apply to the financial institution that provides the majority of your company's banking services?

- Certified CDFI or national equivalent social investment organization
- Certified B Corporation
- Member of the Global Alliance for Banking on Values
- Cooperative bank or credit union
- Local bank committed to serving the community
- Independently owned bank
- None of the above

*Points Available: 2.14*

Civic Engagement & Giving

Corporate Citizenship Program

How does your company take part in civic engagement?

Your answers determine which future questions in the assessment are applicable to your company.

- Financial or in-kind donations (excluding political causes)
- Community investments
- Community or pro-bono service
- Advocacy for adopting improved social or environmental policies or performance
- Partnerships with charitable organizations or membership with community organizations
- Discounted products or services to qualified underserved groups
- Free use of company facilities to host community events
- Equity or ownership in the company granted to a nonprofit
- Other - please describe
- None of the above

*Points Earned: 0.96 of 0.96*
Community Service Policies and Practices

How does your company manage employee community service?

- We have hosted or organized company service days in the last year
- The company offers paid time off for community service
- ☑️ 20 hours or more a year of paid time off
- ☑️ Our company monitors and records total volunteer hours
- ☑️ Our company has set community service or pro-bono targets
- ☐ Other - please describe
- ☐ None of the above

*Points Earned: 0.96 of 0.96*

Total Amount of Volunteer Service Hours

Number of hours volunteered by full-time and part-time employees of the organization during the last fiscal year

This should include both paid and unpaid time spent volunteering during traditional work hours, either for company-organized events or for employee-initiated activities.

Number of hours volunteered by full-time and part-time employees of the organization during the last fiscal year

- ☑️ 90
- ☐ We do not track this

*Points Available: 0.00*

Volunteer Service Per Capita

What was the percentage of per capita worker time donated as volunteer, community service, or pro bono time in the reporting period?

Calculate by total volunteer hours / total hours worked, generally 2000 hours per FTE.

- ☐ 0%
- ☑️ 0.1-9% of time
- ☐ 1-2.4% of time
- ☐ 2.5-5% of time
- ☐ 5%+ of time
- ☐ Don’t know

*Points Earned: 0.64 of 1.92*
Charitable Giving and Community Investment Policies and Practices

What are your company’s practices regarding donations or community investments?

- [x] We have a formal statement on the intended social or environmental impact of our company's philanthropy
- [x] We have a formal donations commitment (e.g. 1% for the planet)
- [ ] We match individual workers' charitable donations
- [x] We allow our workers or customers to select charities to receive our company's donations
- [x] We have screening practices for charitable contributions or impact measurement mechanisms for our community investments
- [ ] None of the above

Points Earned: 0.96 of 0.96

Total Amount of Charitable Donations

Total amount (in currency terms) donated to registered charities in the last fiscal year

Report with the currency specified in "Reporting currency" for this metric.

- [ ] We do not track this

Points Available: 0.00

% of Revenue Donated

What was the equivalent percentage of revenue donated to charity during the last fiscal year?

- [ ] No donations last fiscal year
- [ ] 0.1-0.4% of revenue
- [x] 0.5-1% of revenue
- [ ] 1.1-2.4% of revenue
- [ ] 2.5-5% of revenue
- [ ] 5%+ of revenue
- [ ] Don't know

Points Earned: 1.54 of 3.84
Policy Advocacy for Social and Environmental Standards

Has your company worked with policymakers to develop or advocate for policy changes explicitly designed to improve social or environmental outcomes in the past two years?

☑ Yes, company has offered support in name and/or signed petitions
☑ Yes, company has provided active staff time or financial support
☑ Yes, company has directly introduced, testified, made recommendations or provided expertise to advance standards
☑ Yes, and efforts resulted in a specific institutional, industry or regulatory reform
☐ Other - please describe
☐ None of the above

Points Earned: 0.96 of 0.96

Advancing Social and Environmental Performance

How has your company worked with its stakeholders (including competitors) to improve behavior or performance on social or environmental issues in the past two years?

☑ We have worked with other industry players on a cooperative initiative on relevant social and environmental standards for our industry
☑ We have provided data or contributed to academic research on social or environmental topics
☑ We participate in panel presentations or other public forums on social or environmental topics
☑ We provide public resources for other businesses or stakeholders on improving social or environmental performance
☐ Other - please describe
☐ None of the above

Points Earned: 0.48 of 0.48

Supply Chain Management

Significant Supplier Descriptions

Please select the types of companies that represent your Significant Suppliers:

All companies have significant suppliers, which are defined as the largest suppliers of the company amounting to approximately 80% of non-labor costs. Select all that apply.

☐ Product Manufacturers
☑ Professional Service Firms (Consulting, Legal, Accounting)
☑ Independent Contractors
☑ Marketing and advertising
☐ Office Supplies
☐ Benefits Providers
☐ Technology
☐ Raw materials
☐ Farms
☐ Other - please describe

Points Available: 0.00
Social or Environmental Screening of Suppliers

Does your company screen or evaluate Significant Suppliers for social and environmental impact?

This question determines the set of supplier-focused questions your company will respond to.

☐ Yes
☐ No

Points Available: 0.00

Supplier Screen Topics

What does your company formally screen for regarding the social or environmental practices and performance of your suppliers?

☐ Compliance with all local laws and regulations, including those related to social and environmental performance
☐ Good governance, including policies related to ethics and corruption
☐ Positive practices beyond what is required by regulations (e.g. environmentally-friendly manufacturing process, excellent labor practices)
☐ Third-party certifications related to positive social and/or environmental performance
☐ Other - please describe
☐ We have no formal screening process in place

Points Available: 1.00

Supplier Evaluation Practices

What methods does your company use to evaluate the social or environmental impact of your suppliers?

☐ We share policies or rules with suppliers but we don't have a verification process in place
☐ We require suppliers to complete an assessment we designed
☐ We use third-party risk or impact assessment tools (Sedex, BIA)
☐ We conduct routine audits or reviews of suppliers at least every two years
☐ We have third parties conduct routine audits or reviews of suppliers at least every two years
☐ Other (please describe)
☐ None of the above

Points Available: 1.00

Outsourced Staffing Services

Does your company outsource support services (staffing) essential to the delivery of your services to other individuals or organizations?

Your answers determine which future questions in the assessment are applicable to your company.

☐ Yes
☐ No

Points Available: 0.00
Commitment to Local Communities

Does your company have any explicit written commitments to serving local communities?

Your answers determine which future questions in the assessment are applicable to your company.

- We have a commitment to purchase core products (at least 50% of expenses) from independent suppliers local to where the product will be used or where the company operates
- We have a commitment to serve at least 75% local and independent clients or customers
- We do not have a formal commitment regarding locally-focused practices

Points Earned: 2.55 of 5.11

Purchases from Local Independent Companies

What percentage of your purchases are made with local independent suppliers?

- 0-49%
- 50-74%
- 75-95%
- 96%-100%
- Don't Know

Points Earned: 0.85 of 2.55

Purchases From Local Suppliers

During the last fiscal year, how much did your company source (in currency terms) from local, independent suppliers?

- During the last fiscal year, how much did your company source (in currency terms) from local, independent suppliers?
- We do not track this

Points Available: 0.00

Selling to Local Customers

During the last fiscal year, how much in revenues was generated through sales to local consumers?

- During the last fiscal year, how much in revenues was generated through sales to local consumers?
- We do not track this

Points Available: 0.00
Local and Independent Customers

What percentage of your company revenue comes from local and independent clients or customers?

- 0-74%
- 75-84%
- 85-95%
- 96%-100%
- Don't Know

Points Available: 2.55

Additional Local Business Models Practices

What other ways does your company support the local community?

- ✔ We use a local and independent bank (including banks that have at least 50% of their loans/deposits coming from or to local sources within 3 states/provinces if in the U.S. or Canada and within 300km if in another country)
- ❌ We contribute 5% of profits or more to local charities
- ❌ We provide community space for local organizations
- ✔ We have local community investment programs or sponsorships
- ❌ We have a written local hiring policy
- ❌ None of the above

Points Earned: 1.02 of 2.55

Serving Underserved Local Communities

Is the community where you operate, which you support in the ways identified above, an underserved community?

- Yes
- No

Points Available: 1.28

Outcome Measurement

How has your company measured outcomes or determined whether your product or service contributes to the positive outcomes previously identified?

- ❌ We surveyed beneficiaries to understand outcomes created
- ❌ We used non-randomized control groups to compare performance
- ❌ We used randomized control groups to determine the level of causality of our product or service
- ❌ We used aggregated third-party data to benchmark and compare impact performance
- ❌ Our selected methods determined that the product or service contributed to the outcome
- ❌ Other - please describe
- ✔ None of the above

Points Available: 0.32
Innovative Local Business Model

Is there something different or innovative about the company’s approach to local economic development that has changed the industry? Is this something replicable, unique at the time it was created, and that has been emulated by other organizations?

Please explain.

Is there something different or innovative about the company’s approach to local economic development that has changed the industry? Is this something replicable, unique at the time it was created, and that has been emulated by other organizations?

Yes, law practice organiz

Points Available: 0.00

Environment

Environment Impact Area Introduction

This section allows your company to provide data on its energy use, carbon footprint and waste management.
Type of Facilities

What kind of facilities does your business primarily operate in?

Your answers determine which future questions in the assessment are applicable to your company.

- Company-owned office space
- Leased office space
- Co-working Space
- Virtual or home offices

Points Available: 0.00

Environmental Business Model

Are your company's products or process structured to restore or preserve the environment in any of the following ways?

Answering affirmatively will opt you into additional sections of the B Impact Assessment with more specific questions about this Impact Business Model.

- Through a manufacturing, wholesale or agriculture process which is designed to significantly reduce environmental impact compared to typical practices for the industry
- Through a product or service that preserves, conserves, or restores the environment or resources
  ✔ None of the above

Points Available: 0.00

Environmental Management

Green Building Standards

What percentage of company facilities (by area, both owned by company or leased) is certified to meet the requirements of an accredited green building program?

- <20%
- 20-49%
- 50-79%
- 80%+
- N/A

Points Available: 1.40
Facility Improvement with Landlord

If you lease your facilities, have you worked with your landlord to implement or maintain any of the following?

- [ ] Energy efficiency improvements
- [ ] Water efficiency improvements
- [ ] Waste reduction programs (including recycling)
- [x] None of the above
- [ ] N/A - Company does not lease majority of facilities

*Points Available: 1.40*

Virtual Office Stewardship

How does your company encourage good environmental stewardship in how employees manage their virtual offices?

- [x] We have a written policy encouraging environmentally preferred products and practices in employee virtual offices (e.g. recycling)
- [x] Our company shares resources with employees regarding environmental stewardship in home offices (e.g. energy efficiency)
- [x] We have a policy in place for the safe disposal of e-waste and other hazardous materials purchased for employee home offices
- [ ] Employees are provided with a list of environmentally-preferred vendors for office supplies
- [ ] None of the above
- [ ] N/A

*Points Earned: 2.80 of 2.80*

Environmental Management Systems

Does your company have an environmental management system (EMS) covering waste generation, energy usage, water usage, and carbon emissions that includes any of the following?

Please check all that apply.

- [ ] Policy statement documenting our organization's commitment to the environment
- [ ] Assessment undertaken of the environmental impact of our organization's business activities
- [ ] Stated objectives and quantifiable targets for environmental aspects of our organization's operations
- [x] We have no environmental management system

*Points Available: 1.40*

Air & Climate

*OPERATIONS 1.7*
Monitoring Energy Usage

Does your company monitor, record, or report its energy usage?

Include electricity and other energy consumption from heating, hot water, etc. Your answers determine which future questions in the assessment are applicable to your company.

- [x] We do not currently monitor and record usage
- [ ] We monitor and record usage but have set no reduction targets
- [ ] We monitor usage and have set intensity targets (e.g. relative to dollars of revenue, volume produced, etc.) that are being monitored
- [ ] We monitor usage and have set absolute reduction targets regardless of company growth
- [ ] We have met specific reduction targets during the reporting period

Points Available: 0.67

Renewable Energy Usage

What percentage of energy use is produced from renewable sources?

Include electricity and other energy consumption from heating, hot water, etc.

- [ ] 0%
- [ ] 1-24%
- [ ] 25-49%
- [ ] 50-74%
- [ ] 75-99%
- [ ] 100%
- [ ] Don't Know

Points Earned: 0.04 of 0.33

Low Impact Renewable Energy Use

What percentage of energy use is produced from low-impact renewable sources?

Include electricity and other energy consumption from heating, hot water, etc. Please include both purchased and onsite-generated renewable energy.

- [ ] 0%
- [ ] 1-24%
- [ ] 25-49%
- [ ] 50-74%
- [ ] 75-99%
- [ ] 100%
- [ ] Don't know

Points Earned: 0.53 of 1.33
Facility Energy Efficiency

For what systems has your company used energy conservation or efficiency measures for a majority of your corporate facilities (by square feet) in the past year?

✔️ Equipment: Energy Star appliances, automatic sleep modes, after-hour timers, etc.
✔️ Lighting: natural light, CF bulbs, occupancy sensors, daylight dimmers, task lighting, etc.
✔️ HVAC: programmable thermostat, timers, occupancy sensors, shade sun-exposed walls, double-paned windows, etc.
☐ Other - please describe
☐ None of the above
☐ N/A - We utilize virtual office

Points Earned: 0.67 of 0.67

Monitoring Greenhouse Gas Emissions

How does your company manage its greenhouse gas emissions for at least Scope 1 and 2?

Your answers determine which future questions in the assessment are applicable to your company.

✔️ We do not currently monitor and record emissions
☐ We regularly monitor and record emissions but have not set any reduction targets
☐ We regularly monitor and record emissions and have set specific reduction targets relative to previous performance (e.g. a 5% reduction of GHGs from baseline year)
☐ We regularly monitor and record emissions and have set specific science-based targets necessary to achieve global goals to address climate change
☐ We have met the specific reduction targets set during this reporting period
☐ We have achieved carbon neutrality

Points Available: 0.67

Reducing Impact of Travel/Commuting

Does your company have any programs or policies in place to reduce the environmental footprint caused by travel/commuting?

✔️ Employees are subsidized/incentivized for use of public transportation, carpooling, or biking to work
✔️ Facilities are designed to facilitate use of public transportation, biking, or cleaner burning vehicles (e.g. electric chargers)
☐ Employees are encouraged to use virtual meeting technology to reduce in person meetings
☐ Company has a written policy limiting corporate travel
☐ None of the above

Points Earned: 0.50 of 0.67
% GHG Emissions Offset

If your company purchased certified carbon credits in the reporting period, what % of GHG emissions were off-set?

- 0%
- 1-24%
- 25-49%
- 50-74%
- 75-99%
- 100%
- Don't know
- N/A - No carbon offsets purchased

Points Available: 0.67

Water

Monitoring and Managing Water Use

Does your company monitor and manage your water usage?

Your answers determine which future questions in the assessment are applicable to your company.

- ✔ We do not currently monitor and record water usage
- ❏ We regularly monitor and record water usage but have not set any reduction targets
- ❏ We monitor and record water usage and have set specific reduction targets relative to previous performance (e.g. a 5% reduction of water usage from baseline year)
- ❏ We regularly monitor and record emissions and have set science-based targets necessary to achieve sustainable usage linked to our local watershed
- ❏ We have met specific reduction targets set during this reporting period

Points Available: 1.00

Water Conservation Practices

What water conservation methods have been implemented at the majority of your corporate offices or plant facilities:

Please check all that apply.

- ✔ Low-flow faucets, taps, toilets, urinals, or showerheads
- ❏ Grey-water usage for irrigation
- ❏ Low-volume irrigation
- ❏ Harvest rainwater
- ❏ Other - please describe
- ❏ None of the above
- ❏ N/A - Our company has a virtual office

Points Earned: 0.33 of 1.00
Monitoring and Reporting Non-hazardous Waste

How does your company monitor and manage your waste production?

Your answers determine which future questions in the assessment are applicable to your company.

- We do not currently monitor and record waste production
- We regularly monitor and record waste production but have not set any reduction targets
- We regularly monitor and record waste production and have set specific reduction targets relative to previous performance (e.g. a 5% reduction of waste to landfill from baseline year)
- We regularly monitor and record waste produced and have set a zero waste target
- We have met the specific reduction targets set during this reporting period
- We produce zero waste to landfill / ocean

Points Available: 1.00

Recycling Programs

Does the company have a company-wide recovery and recycling program that includes the following?

Please check all that apply.

- Paper
- Cardboard
- Plastic
- Glass & metal
- Composting
- None of the above

Points Earned: 1.00 of 1.00

Hazardous Waste Disposal

Can your company verify that your hazardous waste is always disposed of responsibly?

This includes batteries, paint, electronic equipment, etc.

- Yes
- No
- N/A - We have eliminated hazardous waste

Points Available: 1.00
Chemical Reduction Methods

Customers

Which of the following environmentally preferred products have been purchased for the majority of your corporate facilities?

- [ ] Unbleached / chlorine free paper products
- [ ] Soy based inks or other low VOC inks
- [x] Recycled content fully pre-consumer supplied (the recycled content is recycled from goods or services)

[ ] Other - please describe

Points Earned: 0.00

Operations

Customer Impact Area Introduction

This section of the assessment identifies specific ways that a company’s products may be designed to deliver a specific, measurable, and verifiable environmental benefit (or reduction) to customers, supplied from goods or services.

Customer Impact Business Model Introduction

Does your product/service address a social or economic problem for or through your customers?

Your answers determine which future questions in the assessment are applicable to your company.

- [ ] Yes
- [ ] No

Points Available: 0.00

Customer Focus of Product or Service

Is this social or economic problem addressed for your customers and/or their beneficiaries?

If you answer “No” here, be sure to revisit the Environment and/or Community sections to ensure your business model impact is appropriately captured.

- [ ] Yes

- [ ] No, customers support in our ability to produce the impact we described but the primary beneficiaries are other stakeholders (i.e. we donate to charities based on sales to customers, or we use sales to buy fair trade ingredients)

Points Available: 0.00

Positive Impact of Product/Service

How would you describe the positive outcome for customers created by your product/service?

- [ ] Education, training and it

Points Available: 0.00
Beneficial Product Type

Which of the following most closely matches the outcome and/or problem solved for your customers as defined above?

Only select the ONE most relevant option for each product line. This will guide you to a series of questions specific to the type of impact you indicate you are creating.

- Access to products/services that fulfill basic human needs for individuals without prior access (e.g. providers of electricity or clean drinking water to rural poor communities, affordable housing projects, waste and sanitation systems or disposal)
- Improved or maintained health and wellness (e.g. medical equipment, medical services and medicines, preventative health services or products, healthy living products, exercise and sporting products, prescription eyeglasses)
- Improved education or skills development (e.g. schools, textbooks, tutoring services, career leadership training, education tools, games and software)
- Increased economic opportunity for underserved groups (e.g. financial or insurance services or benefits consulting for the underserved, new mechanisms to connect products to market)
- Increased operational success or capital for purpose driven or underserved enterprises (e.g. impact investing or fundraising platforms, nonprofit accounting services)
- Increased social and/or environmental impact for businesses or other organizations (e.g. sustainability consulting)
- Increased access to arts, media, or culture (e.g. independent media, artisanal crafts, photography, information services)
- Improves market access through physical or technological infrastructure (e.g. mobile telecommunications, business technologies or software, roads, bridges, railways, ports, building and construction materials not previously available)
- None of the above

Points Available: 0.00

Flow of Capital Overview

Please tell us more about how your product or service increases the flow of capital and/or provide capacity building to purpose driven enterprises.

Please tell us more about how your product or service increases the flow of capital and/or provide capacity building to purpose driven enterprises.

Points Available: 0.00

Direct Impact on Supporting Purpose Driven / Underserved Businesses

For your services that are focused on increasing the success of purpose driven or underserved enterprises, did you also select another specific outcome that is produced by your services?

Only one product or service type should be selected per product / service line. If you selected more than one, you may continue with the previous selected option or uncheck it and return to this question.

- Yes, I also selected a direct outcome that is produced through my service or the clients that I support
- No

Points Available: 0.00
**Impact on Underserved Populations**

Does your product or service benefit underserved populations, either directly or by supporting organizations that directly serve them?

Answering affirmatively will opt you into additional sections of the B Impact Assessment with more specific questions about this Impact Business Model.

- [ ] Our products or services directly support underserved populations
- [x] Our products or services support organizations that directly support underserved populations
- [ ] Don’t know
- [ ] None of the above

*Points Available: 0.00*

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**Total Customer Organizations**

Total Number of Customers

Organizations:

- [ ] Organizations: [153]
- [ ] We do not track this

*Points Available: 0.00*

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**Total Customer Individuals**

Total Number of Customers

Individuals:

- [x] We do not track this

*Points Available: 0.00*

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**Customer Stewardship**

*OPERATIONS 2.8*
Managing Customer Stewardship

Does your company do any of the following to manage the impact and value created for your customers or consumers?

- We offer product / service guarantees, warranties, or protection policies
- We have third party quality certifications or accreditations
- We have formal quality control mechanisms
- We have feedback / customer service feedback or complaint mechanisms
- We monitor customer or consumer satisfaction
- We assess the outcomes produced for our customers through the use of our product or service
- We have written policies in place for ethical marketing, advertisement, or customer engagement
- We manage the privacy and security of client / customer data
- None of the above

Points Earned: 1.04 of 1.25

Monitoring Customer Satisfaction and Retention

Which of the following are true of your company with regards to customer or client satisfaction and/or retention?

- Company monitors customer satisfaction
- Company shares customer satisfaction internally within the company
- Company shares customer satisfaction publicly
- Company has specified targets for customer / client satisfaction
- In the last year, company has achieved specified targets for satisfaction
- None of the above

Points Earned: 0.50 of 1.25

Managing Product Impacts

Does the company do any of the following with regards to managing the potential impact their products have on customers / beneficiaries?

- Company regularly monitors customer outcomes and well-being
- Company has formal program to incorporate customer testing and feedback into product design
- Company has formal programs in place to continuously improve outcomes produced for customers (including reducing negative effects or increasing positive effects)
- Other
- None of the above

Points Earned: 0.42 of 1.25
Data Usage and Privacy

Does your company have any of the following to address data usage and privacy issues?

- ✔ Company has a formal publicly available data and privacy policy
- ✔ Company makes all users aware of information collected, length of time it is preserved, how it’s used, and whether and how it is shared with other entities (public or private)
- ❌ All customers have option to decide how their data can be used
- ✔ Company’s all email list building and email marketing strategies are GDPR compliant
- ❌ Other
- ❌ None of the above
- ❌ N/A - Company does not collect sensitive data

Points Earned: 0.94 of 1.25

Support for Underserved/Purpose Driven Enterprises

- Impact Business Model

Recognizes products/services that enable the financial or operational success of businesses that are purpose driven or underserved

Flow of Capital Product Description

Which of the following product or service descriptions best fit your company?

This question is used to calculate your base impact business model score.

- ✔ Products or services support the operations of purpose driven enterprises or organizations (e.g. accounting services for nonprofit organizations)
- ❌ Products or services support the operations of underserved enterprises, such as women/ minority owned or small to medium sized community businesses that lack access to services (e.g. incubators for urban businesses)
- ✔ Products or services that directly raise capital for purpose-driven enterprises or underserved businesses (e.g. fundraising campaigns for a social service agencies)
- ❌ These descriptions do not apply to our company’s product/service (Skip the remainder of this section)

Points Available: 0.00

Revenue from Flow of Capital

What were your total revenues last fiscal year from the previous products or services?

Your answer to this unscored question is combined with other answers to automatically calculate your score in this section of the assessment.

- ❌ We do not track this

Points Available: 0.00
Tracking Beneficiaries

Does your company track the amount of any of the following beneficiary categories served?

- [ ] Individuals
- [ ] Households
- [ ] Communities
- [ ] Businesses or nonprofit organizations
- [ ] Governments
- [x] None of the above

Points Available: 0.00

Management of Support for Underserved/Purpose Driven Enterprises

How does your company measure and manage the results, outcomes, effects, or impact of your product or service?

Select all that apply.

- [ ] We have formally defined the outcomes sought by our product or service and have developed a theory of change for them
- [ ] We have based our impactful product or service business model on established secondary research that demonstrates potential impact
- [ ] We have directly and formally engaged stakeholders in understanding their desires and needs when developing, refining, and or delivering our products or services
- [ ] We are verified to meet third-party standards for impact (e.g. we have impact-related product certifications)
- [x] We measure near-term outcomes of the product or service to determine whether it is meeting the needs and expectations of our beneficiaries
- [ ] We measure long-term outcomes in order to assess whether the results of our product produce lasting positive impacts for our beneficiaries
- [x] We have identified and measure and manage the unintentional or potential negative impacts of the product or service in addition to intentional positive effects
- [ ] We have identified and managed potential causes that could lead to a failure to deliver the positive outcome, to do so less efficiently than possible, or to produce other negative effects
- [ ] None of the above

Points Earned: 1.07 of 1.07
**Outcome Measurement**

How has your company measured outcomes or determined whether your product or service contributes to the positive outcomes previously identified?

- [x] We surveyed beneficiaries to understand outcomes created
- [ ] We used non-randomized control groups to compare performance
- [ ] We used randomized control groups to determine the level of causality of our product or service
- [ ] We used aggregated third-party data to benchmark and compare impact performance
- [ ] Our selected methods determined that the product or service contributed to the outcome
- [ ] Other - please describe
- [ ] None of the above

*Points Earned: 0.27 of 1.07*

**Efficacy of Flow of Capital**

For what percentage of your beneficiaries can you verify your positive impact on the outcome stated above?

- [ ] 0%
- [ ] 1-25%
- [ ] 26-49%
- [ ] 50-74%
- [ ] 75-99%
- [ ] 100%
- [x] Don't know

*Points Available: 1.07*

**Innovative Support for Underserved/Purpose Driven Enterprises**

Is there something different or innovative about the company's product/service that support flow of capital that has changed the industry? Is this something that is replicable, unique at the time that it was created, and that has been emulated by other organizations?

- [x] We have created change

*Points Available: 0.00*

**Serving Underserved Populations (Indirect)**

- Impact Business Model

Recognizes social product models that are targeted to or benefits traditionally in need and underserved populations
Underserved Beneficiaries Overview
Describe the beneficiaries or end-users of your products or services and how you characterize them as underserved.

In certain cases, our end

Points Available: 0.00

Tracking Underserved Beneficiaries
In what ways do you determine whether the organizations you serve directly support underserved populations?

☐ We collect demographic data about the beneficiaries of the organizations that we work with (e.g. income level) that might qualify them as traditionally underserved
☐ We review the mission of the organizations or projects that we work with to determine whether a core part of their mission specifically identifies underserved individuals
☐ Other - please describe
☐ None of the above

Points Available: 0.00

Underserved Beneficiary Types
Based on the results of how you track the demographics that you serve, which of the following best describe the populations that the organizations you serve work with?

Select the option that most accurately reflects the majority of underserved beneficiaries. Your answer to this unscored question is combined with other answers to automatically calculate your score in this section of the assessment.

☐ Low-income, poor, or very poor individuals
☐ Other individuals without access to positive outcomes delivered by the product or service
☐ Individuals at the bottom of the pyramid
☐ Don’t know
☐ N/A

Points Available: 0.00
Impact on Underserved Populations Description

Which of the following best describes how your product or service benefits underserved populations described above?

Your answer to this unscored question is combined with other answers to automatically calculate your score in this section of the assessment.

☐ Our product or service directly helps purpose-driven enterprises improve positive impact for their underserved beneficiaries and is specifically designed to benefit that underserved population (e.g. teacher training or curriculum specifically designed to address challenges of teaching low income students)

☐ Our product or service directly helps purpose-driven enterprises improve positive impact for their underserved beneficiaries, but it is not designed specifically for that underserved population (e.g. general teaching curriculum sold to low income schools)

☑ Our product or service helps the financial viability of purpose-driven enterprises, which in turn allows them to continue to serve their underserved target population above (e.g. marketing or accounting services for a social service agency)

☐ None of the above

Points Available: 0.00

Underserved Group Demographics

If relevant, which of the following beneficiary groups is your product/service targeting?

Not all beneficiary populations are themselves under-served groups.

☐ Young children (younger than 5 years old)

☐ Children and adolescents (5 years of age or older but younger than 18)

☑ Adults

☐ Elderly/older adults

☐ Persons with disabilities

☐ Minority/previously excluded populations

☐ Women

☐ Pregnant women

☐ Other at risk populations

☐ None of the above

Points Available: 0.00

Underserved Client Tracking

Which of the following statements are true about your in-need customers/clients?

☐ Most customers/clients continue with us year by year and latest figures for the year roughly reflect the total number of beneficiaries to date

☐ Customers/clients we reach each year are in addition to previous customers/clients and total number served should be calculated by adding together the numbers for each year

☑ Don’t know - we don’t sell direct to customers/clients

Points Available: 0.00
Revenue from Serving In Need Populations

How much revenue is generated through sale to the previously selected beneficiary group(s) or nonprofit(s)?

How much revenue is generated through sale to the previously selected beneficiary group(s) or nonprofit(s)?

✓ We do not track this

Points Available: 0.00

% of Customers In-need

What percentage of your revenues were generated from services provided that benefited the previously selected underserved in the last fiscal year?

Your answer to this unscored question is combined with other answers to automatically calculate your score in this section of the assessment.

What percentage of your revenues were generated from services provided that benefited the previously selected underserved in the last fiscal year?

✓ We do not track this

Points Available: 0.00

Client Tracking Methods

If tracked, which unit of measure do you use to measure the amount of beneficiaries reached?

☐ Individuals
☐ Households
☐ Communities
☐ Businesses and nonprofits
☐ Governments
☐ Other - please describe
✓ None of the above

Points Available: 0.00

Increasing Accessibility for Underserved Groups

Does your company do any of the following to improve the access or impact of your product for the underserved populations that you serve?

☐ We use a cross-subsidization model whereby higher pricing for traditional organizations allows for lower or subsidized pricing for financially-constrained organizations serving the underserved
☐ We provide specific training or support to organizations on how to best serve underserved populations
☐ We engage with underserved beneficiaries who are served by client organizations in order to incorporate their perspective in product offerings and design
✓ None of the above

Points Available: 1.76
Innovative Practices to Increase Accessibility

Use the field below to describe any innovative technology, distribution or pricing models selected previously.

Use the field below to describe any innovative technology, distribution or pricing models selected previously.

Points Available: 0.00

Disclosure Questionnaire

Disclosure Industries

Disclosure questions on specific production and trade.

Gambling

Please indicate if the company is involved in production of or trade in any the following. Select Yes for all options that apply.

Gambling

☐ Yes
☐ No

Points Available: 0.00

Disclosure Pornography

Please indicate if the company is involved in production of or trade in any the following. Select Yes for all options that apply.

Pornography

☐ Yes
☐ No

Points Available: 0.00
Payday, Short Term, or High Interest Lending

Please indicate if the company is involved in production of or trade in any the following. Select Yes for all options that apply.

Payday, short-term, or high-interest lending

- Yes
- No

Points Available: 0.00

Illegal Products or Subject to Phase Out

Please indicate if the company is involved in production of or trade in any the following. Select Yes for all options that apply.

Products or activities that are illegal under country laws or regulations where they have operated, banned in international conventions or agreements, or subject to international phase-out or regulation

- Yes
- No

Points Available: 0.00

Industries at Risk of Human Rights Violations

Please indicate if the company is involved in production of or trade in any the following. Select Yes for all options that apply.

Industries reliant upon materials at high risk of human rights infringements (e.g. conflict minerals)

- Yes
- No

Points Available: 0.00

Other

Please indicate if the company is involved in production of or trade in any the following. Select Yes for all options that apply.

Other industries that may cause social or environmental harm or are subject to stakeholder criticism or concern

- Yes
- No

Points Available: 0.00
Company Explanation Of Disclosure Item Flags

If you selected "Yes" previously, please provide a detailed explanation of the company's involvement here.

If this does not apply to you, please enter "Does not apply" in the text area below.

If you selected "Yes" previously, please provide a detailed explanation of the company's involvement here: N/A

Points Available: 0.00

Disclosure Practices

Disclosure questions on sensitive practices.

No formal Registration Under Domestic Regulations

Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."

Company is not formally registered in accordance with all relevant regulations and requirements

If your company is a formally registered business, select "No."

- Yes
- No

Points Available: 0.00

Tax Reduction Through Corporate Shells

Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."

Company uses corporate shells or other structural means, such as establishing multiple corporate entities, to minimize tax payments

- Yes
- No

Points Available: 0.00

Conduct Business in Conflict Zones

Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."

Company operates in conflict zones

- Yes
- No

Points Available: 0.00
Sale of Data

Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."

Company sells or provides access to consumer or user data

☐ Yes
☐ No

Points Available: 0.00

Facilities located in sensitive ecosystems

Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."

Company facilities are located adjacent to or in sensitive ecosystems

☐ Yes
☐ No

Points Available: 0.00

Company prohibits freedom of association/collective bargaining

Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."

Company prohibits workers from freely associating and bargaining collectively for the terms of one's employment

☐ Yes
☐ No

Points Available: 0.00

Employs Individuals on Zero-Hour Contracts

Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."

Company employs individuals on zero-hour contracts

☐ Yes
☐ No

Points Available: 0.00
Company workers are prisoners

Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."

Company uses workers who are prisoners

☐ Yes
☐ No

Points Available: 0.00

Company/Suppliers Employ Under Age 15 (Or Other ILO Minimum Age)

Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."

Company employs workers under the age of 15 (or other minimum work age covered by the International Labour Organization Convention No. 138) and/or company does not keep personnel records that include evidence of the date of birth of each

☐ Yes
☐ No

Points Available: 0.00

Overtime For Hourly Workers Is Compulsory

Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."

Overtime work is compulsory and exceeds 48 hours in a week

☐ Yes
☐ No

Points Available: 0.00

Other

Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "Yes." If false, select "No."

Other sensitive practices that may cause social or environmental harm, or are subject to stakeholder concern

☐ Yes
☐ No

Points Available: 0.00
Company Explanation Of Disclosure Item Flags

If you selected "Yes" previously, please provide a detailed explanation of the company's engagement in these practices here.

If this does not apply to you, please enter "Does not apply" in the text area below.

If you selected "Yes" previously, please provide a detailed explanation of the company's engagement in these practices here.

Points Available: 0.00

Disclosure Outcomes & Penalties

Disclosure questions concerning litigation, relocation of communities, accidents, and on-the-job fatality.

On-Site Fatality

Please indicate if the following statements are true regarding if the company has experienced any of the following in the past 5 years. Check all that apply. If the statement is true, select "Yes" If false, select "No".

Company has had an operational or on-the-job fatality

☐ Yes
☐ No

Points Available: 0.00

Litigation or Arbitration

Please indicate if the following statements are true regarding if the company has experienced any of the following in the past 5 years. Check all that apply. If the statement is true, select "Yes" If false, select "No".

Litigation or arbitration against company either ongoing, settled, or found against the company

☐ Yes
☐ No

Points Available: 0.00

Company has filed for bankruptcy

Please indicate if the following statements are true regarding if the company has experienced any of the following in the past 5 years. Check all that apply. If the statement is true, select "Yes" If false, select "No".

Company has filed for bankruptcy

☐ Yes
☐ No

Points Available: 0.00
Bribery, Fraud, or Corruption

Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.

Company has committed, been penalized for, or been accused of bribery, fraud, or corruption

- Yes
- No

Points Available: 0.00

Anti-Competitive Behavior

Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.

Penalties or allegations of anti-competitive behaviour

- Yes
- No

Points Available: 0.00

Financial Reporting, Taxes, Investments, or Loans

Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.

Penalties regarding financial reporting, tax payments, investments, or loans

- Yes
- No

Points Available: 0.00

Political Contributions or International Affairs

Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.

Penalties regarding political contributions or international affairs

- Yes
- No

Points Available: 0.00
Labor Issues

Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.

Labor penalties, including safety and discrimination

☐ Yes

☐ No

Points Available: 0.00

Breaches of Confidential Information

Please indicate if the following statements are true regarding if the company has experienced any of the following in the past 5 years. Check all that apply. If the statement is true, select "Yes" If false, select "No".

Breaches of individual privacy and/or losses of individual confidential data

☐ Yes

☐ No

Points Available: 0.00

Significant Layoffs

Please indicate if the following statements are true regarding if the company has experienced any of the following in the past 5 years. Check all that apply. If the statement is true, select "Yes" If false, select "No".

Company has had layoffs of more than 20% of the workforce

☐ Yes

☐ No

Points Available: 0.00

Hazardous Discharges Into Air/Land/Water (Past 5 Yrs)

Please indicate if the following statements are true regarding if the company has experienced any of the following in the past 5 years. Check all that apply. If the statement is true, select "Yes" If false, select "No".

Company sites have experienced accidental discharges to air, land or water of hazardous substances

☐ Yes

☐ No

Points Available: 0.00
Large Scale Land Conversion, Acquisition, or Relocation

Please indicate if the following statements are true regarding if the company has experienced any of the following in the past 5 years. Check all that apply. If the statement is true, select "Yes" If false, select "No".

Construction or operation of company involved large scale land acquisition, convergence, or degradation (including the construction or refurbishment of dams), or resulted in the resettlement or economic displacement of 5,000 or more people

☐ Yes
☐ No

Penalties Assessed For Environmental Issues

Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.

Environmental management penalties, including animal welfare

☐ Yes
☐ No

Violation of Indigenous Peoples Rights

Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.

Company has had allegations or penalties for infringing on indigenous people's rights, for instance by utilizing lands owned or used by indigenous peoples without full documented consent of such peoples

☐ Yes
☐ No

Points Available: 0.00
Other

Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.

Other penalties, complaints, or grievances filed or levied against the company for negative impacts on local communities, human rights, or other stakeholder concerns

- Yes
- No

Points Available: 0.00

Company Explanation Of Disclosure Item Flags

If you selected "Yes" previously, please provide a detailed explanation of the company's experience related to the previous statement here.

If this does not apply to you, please enter "Does not apply" in the text area below.

- If you selected "Yes" previously, please provide a detailed explanation of the company's experience related to the previous statement here. N/A

Points Available: 0.00

Supply Chain Disclosure

Disclosure questions concerning the significant suppliers of the company

Business in Conflict Zones

Please indicate if any of the following statements are true regarding your company's significant suppliers.

Operation in conflict zones

- Yes
- No
- Don't Know

Points Available: 0.00
Negative Social Impact

Please indicate if any of the following statements are true regarding your company's significant suppliers.

Practices or outcomes that produced substantial negative impacts regarding human rights, labor conditions, or local communities

- Yes
- No
- Don't Know

*Points Available: 0.00*

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Negative Environmental Impact

Please indicate if any of the following statements are true regarding your company's significant suppliers.

Practices or outcomes that produced substantial negative environmental impact

- Yes
- No
- Don't Know

*Points Available: 0.00*